**FINANCIAL STATEMENTS** 

December 31, 2017



CLIENT FOCUSED. RELATIONSHIP DRIVEN.

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## **INDEPENDENT AUDITORS' REPORT**

To: The Board of Directors **Halo House Foundation** 

We have audited the accompanying financial statements of **Halo House Foundation** (the "Organization"), which are comprised of the statement of financial position as of December 31, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **Halo House Foundation** as of December 31, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Houston, Texas

May 14, 2018

# STATEMENT OF FINANCIAL POSITION

# **December 31, 2017**

## **ASSETS**

| Cash and cash equivalents Pledges receivable Other current assets Cash - donor restricted for capital expenditures Property and equipment, net | \$ 2,580,788<br>1,524,997<br>795<br>3,604,981<br>245,595 |
|--|--|
| TOTAL ASSETS   | \$ 7,957,156   |
| LIABILITIES AND NET ASSETS   |  |
| LIABILITIES:   |  |
| Accounts payable   | \$ 5,713   |
| Other current liabilities  | 1,775  |
| Total liabilities  | 7,488  |
| NET ASSETS:  |  |
| Unrestricted:  |  |
| Board designated   | 1,050,000  |
| Undesignated   | 1,584,493  |
| Total unrestricted net assets  | 2,634,493  |
| Temporarily restricted   | 5,315,175  |
| Total net assets   | 7,949,668  |
| TOTAL LIABILITIES AND NET ASSETS   | \$ 7,957,156   |

# STATEMENT OF ACTIVITES

# For the year ended December 31, 2017

|  | Unrastriated |                         | Temporarily |           | Total  |           |
|--|--------------|-------------------------|-------------|-----------|--------|-----------|
| CHANGES IN NET ASSETS:                               | <u> </u>     | Unrestricted Restricted |             | esuicteu  | 1 Otal |           |
| Support and revenues:                                |              |                         |             |           |        |           |
| Foundations  | \$           | 125,000                 | \$          | 111,500   | \$     | 236,500   |
| Contributions  |              | 26,075                  |             | 2,445,745 |        | 2,471,820 |
| Program rental income                                |              | 78,946                  |             | -         |        | 78,946    |
| Fundraising events (net of direct costs of \$88,569) |              | 366,019                 |             | -         |        | 366,019   |
| In-kind contributions                                |              | 60,000                  |             | 179,870   |        | 239,870   |
| Interest income                                      |              | 3,059                   |             |           |        | 3,059     |
| Total support and revenues                           |              | 659,099                 |             | 2,737,115 |        | 3,396,214 |
| Expenses:  |              |                         |             |           |        |           |
| Program expenses                                     |              | 281,499                 |             | _         |        | 281,499   |
| Management and general                               |              | 49,819                  |             | _         |        | 49,819    |
| Fundraising  |              | 41,905                  |             |           |        | 41,905    |
| Total expenses                                       |              | 373,223                 |             |           |        | 373,223   |
| Support and revenues over expenses                   |              | 285,876                 |             | 2,737,115 |        | 3,022,991 |
| Net assets released - restrictions satisfied         |              | 1,650                   |             | (1,650)   |        |           |
| INCREASE IN NET ASSETS                               |              | 287,526                 |             | 2,735,465 |        | 3,022,991 |
| NET ASSETS, beginning of year                        |              | 2,346,967               |             | 2,579,710 |        | 4,926,677 |
| NET ASSETS, end of year                              | \$ :         | 2,634,493               | \$          | 5,315,175 | \$     | 7,949,668 |

# STATEMENT OF FUNCTIONAL EXPENSES

# For the year ended December 31, 2017

|                                     | Supporting Services |         |    |          |      |           |               |
|-------------------------------------|---------------------|---------|----|----------|------|-----------|---------------|
|                                     |                     |         | Ma | nagement |      |           |               |
|                                     |                     |         |    | and      |      |           |               |
|                                     | P                   | rograms |    | General  | _Fur | ndraising | <br>Total     |
|                                     |                     |         |    |          |      |           |               |
| Salaries                            | \$                  | 63,752  | \$ | 8,500    | \$   | 12,750    | \$<br>85,002  |
| In-kind salaries (note 1)           |                     | 20,000  |    | 20,000   |      | 20,000    | 60,000        |
| Other personnel costs               |                     | 5,694   |    | 633      |      |           | 6,327         |
|                                     |                     |         |    |          |      |           |               |
| Total salaries and related benefits |                     | 89,446  |    | 29,133   |      | 32,750    | 151,329       |
|                                     |                     |         |    |          |      |           |               |
| Apartment rent                      |                     | 140,596 |    | -        |      | -         | 140,596       |
| Utilities                           |                     | 32,798  |    | -        |      | -         | 32,798        |
| Contract services                   |                     | -       |    | 2,160    |      | 240       | 2,400         |
| Credit card processing fees         |                     | 1,791   |    | 398      |      | 1,791     | 3,980         |
| Accounting fees                     |                     | -       |    | 8,275    |      | -         | 8,275         |
| Office expense                      |                     | 9,108   |    | 4,554    |      | 4,554     | 18,216        |
| Office rent                         |                     | 5,140   |    | 2,570    |      | 2,570     | 10,280        |
| Insurance                           |                     | 2,620   |    | 2,729    |      | -         | 5,349         |
|                                     |                     |         |    |          |      |           |               |
| Total expenses                      | \$                  | 281,499 | \$ | 49,819   | \$   | 41,905    | \$<br>373,223 |

# STATEMENT OF CASH FLOWS

# For the year ended December 31, 2017

| CASH FLOWS FROM OPERATING ACTIVITIES:                       |              |
|---|--------------|
| Increase in net assets                                      | \$ 3,022,991 |
| Adjustments to reconcile increase in net assets to net cash |              |
| provided by operating activities:                           |              |
| Donated services for capital expenditures                   | (179,870)    |
| Contributions restricted for long-term purposes             | (980,245)    |
| Changes in operating assets and liabilities:                |              |
| Pledges receivable  | (1,429,280)  |
| Other current assets  | (100)        |
| Accounts payable  | 2,446        |
| Other current liabilities                                   | (52,645)     |
| Total adjustments   | (2.620.604)  |
| Total adjustments   | (2,639,694)  |
| Net cash provided by operating activities                   | 383,297      |
| CASH FLOWS FROM INVESTING ACTIVITIES:                       |              |
| Capital expenditures  | (40,725)     |
| Increase in cash restricted for capital expenditures        | (1,092,890)  |
| Net cash used by investing activities                       | (1,133,615)  |
| CASH FLOWS FROM FINANCING ACTIVITIES:                       |              |
| Contributions restricted for long-term purposes             | 980,245      |
| Contactions restricted for long term purposes               |              |
| Net cash provided by financing activities                   | 980,245      |
| NET INCREASE IN CASH AND CASH EQUIVALENTS                   | 229,927      |
| CASH AND CASH EQUIVALENTS, beginning of year                | 2,350,861    |
| CASH AND CASH EQUIVALENTS, end of year                      | \$ 2,580,788 |

#### NOTES TO FINANCIAL STATEMENTS

### **December 31, 2017**

#### (1) Nature of activities and summary of significant accounting policies

#### Nature of activities

Halo House Foundation (the "Organization") was incorporated under the laws of the state of Texas on December 10, 2009 and is a 501(c)(3) non-profit organization. The mission of the Organization is to provide temporary furnished housing to blood cancer patients while they are in active treatment at the Texas Medical Center in Houston, Texas.

The Organization is supported through contributions received from individuals, corporations and foundations, as well as fundraisers.

### Basis of accounting and presentation

The Organization prepares its financial statements using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, and, accordingly, support and revenues are recognized when earned, and expenses are recognized when incurred.

#### Recently revised accounting standards

Accounting Standards Update ("ASU") 2014-09 (as revised), *Revenue from Contracts with Customers*, amends and supersedes the current revenue recognition requirements and creates a new accounting standard. ASU 2014-09 removes inconsistencies and weaknesses in current revenue requirements, provides a more robust framework for addressing revenue issues, improves comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets, provides more useful information to the users of financial statements through improved disclosure requirements and reduces the number of requirements to which an entity must refer. The provisions of ASU 2014-09 are effective for the Organization in 2019 and may be applied retrospectively to each prior reporting period presented or as a cumulative effect recognized at the date of initial application. The Organization is in the process of evaluating the impact of adopting ASU 2014-09 on the Organization's financial statements.

In August, 2016, Financial Accounting Standards Board ("FASB") issued ASU 2016-14, *Not-for-Profit Entities*. The amendments in this update change presentation and disclosure requirements for not-for-profit entities to provide more relevant information about their resources, and the changes in those resources, to the users of the financial statement. The provisions of ASU 2016-14 are effective for the Organization in 2018 and early adoption is permitted. The Organization is in the process of evaluating the impact of adopting ASU 2016-14 on the Organization's financial statements.

In August, 2016, FASB issued ASU 2016-15, Classification of Certain Cash Receipts and Cash Payments. This update amends Accounting Standards Codification ("ASC") Topic No. 230 "Statement of Cash Flows" and provides guidance and clarification on presentation of certain cash flow issues. ASU No. 2016-15 is effective for fiscal years beginning after December 15, 2017, and for interim periods within those fiscal years. The Organization is currently assessing the impact of the adoption of ASU No. 2016-15 on its statement of cash flows.

#### Net asset classification

Contributions and the related net assets are classified based on the existence or absence of donor-imposed restrictions as follows:

 Unrestricted net assets include those net assets whose use is not restricted by donor-imposed stipulations, even though their use may be limited in other respects, such as by contract or board designation.

### NOTES TO FINANCIAL STATEMENTS

### **December 31, 2017**

#### (1) Summary of significant accounting policies (continued)

### Net asset classification (continued)

Temporarily restricted net assets include contributions restricted by the donor for specific purposes or
future time periods. When a purpose restriction is accomplished or a time restriction ends, temporarily
restricted net assets are released to unrestricted net assets.

#### Revenue recognition

Generally, grants are recognized as revenues when earned. Grants that operate on a reimbursement basis are recognized on the accrual basis as revenues only to the extent of disbursements and commitments that are allowable for reimbursement. Revenues from special events are recognized when the events are held. Interest income is recognized when earned based on passage of time. Program income and other income are recognized when earned.

### Contributions and promises to give

Contributions and promises to give are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions are met in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

#### Contributed services

The Organization recognizes contributed services at their fair value if the services provide value to the Organization and require specialized skills, are provided by individuals possessing those skills, and would have been purchased if not provided by contributors. In-kind contributions amounted to \$60,000 for the year ended December 31, 2017 and consisted of the estimated salary of the executive director, who does not receive paid compensation for her services.

#### Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

#### Pledges receivable

Pledges receivable are considered by the Organization to be fully collectible and accordingly no allowance for doubtful accounts is considered necessary. If amounts become uncollectible, program expenses will be charged when the determination is made.

#### Concentration of credit risk

The Organization occasionally maintains deposits in excess of federally insured limits. The risk is managed by maintaining all deposits in high credit quality financial institutions.

#### Property and equipment

Property and equipment are recorded at cost or, in the case of donated assets, fair market value at the date of the gift. The Organization capitalizes all individual expenditures for property and equipment in excess of \$1,000. Donated assets are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used

### NOTES TO FINANCIAL STATEMENTS

### **December 31, 2017**

### (1) Summary of significant accounting policies (continued)

#### Property and equipment (continued)

to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor and reclassifies temporarily restricted net assets to unrestricted net assets at that time. Depreciation of property and equipment is provided on a straight-line basis over the estimated useful lives of the assets.

Maintenance and repairs are charged to expense as incurred. Costs of betterments and renewals are capitalized. Gains or losses upon disposal of assets are recognized in the period during which the transaction occurs.

#### Long-lived assets

Long-lived assets are reviewed for impairment when circumstances indicate the carrying value of an asset may not be recoverable. For assets that are to be held and used, an impairment is recognized when the estimated undiscounted cash flows associated with the asset or group of assets is less than their carrying value. If impairment exists, an adjustment is made to write the asset down to its fair value. Fair values are determined based on quoted market values, discounted cash flows or internal and external appraisals, as applicable. Assets held for sale are carried at the lower of carrying value or estimated net realizable value. Upon classification as an asset held for sale, depreciation expense is no longer recorded. There were no assets held for sale and no impairments recognized for the year ended December 31, 2017.

#### Functional allocation of expense

Directly identifiable expenses are charged to programs and supporting services. Expenses related to more than one function are charged to programs and supporting services on the basis of periodic time and expense studies. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

#### Income taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and is not a private organization. Gifts to the Organization are tax deductible. The Organization follows the guidance under FASB ASC 740, *Income Taxes*. Management evaluated the Organization's tax positions and concluded that the Organization had taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance. With few exceptions, the Organization is no longer subject to income tax examinations by the U.S. federal, state or local tax authorities for years before 2014.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of support, revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair value of financial instruments

The carrying amounts of financial instruments including cash, pledges receivable and accounts payable, and other current liabilities approximated fair value as of December 31, 2017.

#### NOTES TO FINANCIAL STATEMENTS

### **December 31, 2017**

### (1) Summary of significant accounting policies (continued)

### Subsequent events

The Organization has evaluated subsequent events through May 14, 2018, the date that the financial statements were available to be issued. Except as noted below, no events have occurred that would have a material effect on the financial statements.

In April, 2018, the Organization entered into a contract with a construction company for approximately \$6,225,000 to build a new 2-story, 33 unit temporary housing facility. Construction began in 2018 and is expected to be completed in 2019.

# (2) Pledges receivable

Pledges receivable at December 31, 2017 are due to be collected as follows:

Amounts due in:

| One year                | \$<br>1,476,880 |
|-------------------------|-----------------|
| Two years to five years | 48,117          |
|                         | \$<br>1,524,997 |

#### (3) Property and equipment

Property and equipment at December 31, 2017 included the following:

|                                | Estimated    |               |
|--------------------------------|--------------|---------------|
|                                | useful lives |               |
| Construction in progress       | -            | \$<br>245,595 |
| Furniture and equipment        | 5 years      | <br>4,900     |
|                                |              | 250,495       |
| Less: accumulated depreciation |              | <br>(4,900)   |
|                                |              | \$<br>245,595 |

#### (4) Temporarily restricted net assets

Temporarily restricted net assets totaling \$5,315,175 at December 31, 2017 are available for capital expenditures.

#### (5) Concentrations

The Organization is dependent on several sources of support and revenue. Funds from one foundation approximated 24% of the Organization's support for the year ended December 31, 2017.

The Organization held an annual fundraising event in the fall that provided approximately 56% of its operating revenue for the year ended December 31, 2017.